

AI Boardroom 2026 · Executive One-Pager

What every Board needs to know about AI — on a single page

88%

Companies using AI
in ≥1 function
McKinsey 2026

~6%

High performers with
≥5% EBIT impact
McKinsey 2026

\$582B

Global corporate AI
spend in 2025 (+130%)
Stanford HAI 2026

3.6x

TSR multiple — AI
leaders vs. rest
BCG 2025

CORE THESIS

The organizations capturing real value are not those spending most on AI — they are those **redesigning workflows end-to-end**, with the CEO as active sponsor, **proprietary data as competitive moat**, and governance from day one. The gap is now structural.

5 QUESTIONS EVERY BOARD MUST ASK THE CEO

- Q1.** Which 3 AI use cases have **measured EBIT impact**?
- Q2.** Who **leads AI** with direct CEO access?
- Q3.** Are we **EU AI Act compliant** with formal governance?
- Q4.** Are we **redesigning workflows** end-to-end or just adding tools?
- Q5.** What is our **proprietary data strategy** as moat?

5 STRATEGIC LEVERS (BCG · McKinsey)

- 1 Leadership** — CEO as effective Chief AI Officer (3x more EBIT impact).
- 2 Workflows** — redesign end-to-end, do not automate the old.
- 3 Proprietary data** — the only sustainable moat.
- 4 Talent** — 10/20/70 rule: 70% on people and processes.
- 5 Architecture** — modular platform with MCP, governed.

THE 8 AI MODELS THAT MATTER

- GPT** — Generalist (ChatGPT, Claude, Gemini)
- LRM** — Deep analyst (o1, o3, DeepSeek R1)
- LAM** — Actor: executes in ERP/CRM (Copilot Actions)
- VLM** — The one that sees: images, invoices, inspection
- SLM** — Local: full privacy, no data exposure
- MoE** — Efficient: 60% cost reduction at scale
- HLM** — Coordinator: orchestrates multiple agents
- LCM** — Strategist: emerging pattern detection (2026)

EU AI ACT — KEY 2026 DEADLINE

- Aug 2, 2026** — Annex III high-risk obligations enter into force
- €35M / 7%** turnover — prohibited practices
- €15M / 3%** turnover — high-risk system breaches
- €7.5M / 1%** turnover — misleading information

"AI is no longer the future. It is your rivals' present. The gap is not technological — it is leadership, judgment, and decision speed."

— FGA Research · 2026